

# Mark P. Fulop, MA, MPH

---



## **Facilitation & Process, LLC**

PO Box 18144 Portland, OR 97218-0144 | (503) 928-4082 |  
[www.facilitationprocess.com](http://www.facilitationprocess.com)

### Principal & Owner

Facilitation & Process, LLC is a consulting firm based in Portland, Oregon. The goals of the firm are quite simple. Productive meetings. Smart strategies. Lasting impact. In these challenging economic times, the value proposition is to use facilitation, coaching, process design, technology support, and training as means to help you achieve your ends. The firm specializes in working with nonprofit agencies, philanthropic organizations, and government entities. Facilitation & Process, LLC began working with clients in 2009 but its capacity was developed over my 18 year career that wove its way between the nonprofit and government sector with a management level interface with funding agencies and philanthropic organizations.

### Client List

- Oregon Department of Human Services' Health Promotion & Chronic Disease Prevention Program
- NPC Research (Partner on Portland Children's Levy contract).
- Social Venture Partners Portland,
- Equity Foundation,
- Grantmakers of Oregon and Southwest Washington,
- Northeast Coalition of Neighborhoods
- New Avenues for Youth,
- CASH Oregon,
- Habitat for Humanity Silicon Valley,

## **Education & Representative Continuing Education**

1998	<u>Master's Degree Educational Technology</u>	San Diego State University
1989	<u>Master's Degree Public Health</u> Community Health Promotion & Education	Loma Linda University
Other Recent	Community Mediation Training & 100 hour Mentorship Facilitative Leadership Training Labor & Management Training Building Partnerships Across Diversity Training	

## Work History

- Current      Reclaiming Futures  
Grants and Partnership and Development Director  
Flexible part-time position to ensure the sustainability and expansion of a National Juvenile Justice Reform program model.
- Key Functions:
- Develop and Implement a 3-5 year business plan to support the development of the program.
  - Develop State and local partnerships to expand the RF model nationally.
  - Provide leadership on the development of Federal policy strategies that support juvenile justice reform and expansion of treatment services.
  - Facilitate staff, advisory, and other community-based meetings and employ appropriate group process, conflict resolution and other meeting management tools.
- 7/2006 -      Multnomah County Health Department, Environmental Health Services  
9/2009      Supervisor, Community Education and Outreach  
Develop and Manage programs supporting community-level environmental health through community organizing, partnership development, outreach and education.
- Key Outcomes:
- Provided leadership on the steering committee of the Quality Rental Housing Workgroup developing significant a policy initiative leading to improved quality rental housing in Portland.
  - Served on planning team and facilitated a Regional Healthy Housing Summit to create a strategic agenda to improve the quality of rental housing.
  - Developed and executed strategic program strategies with growth in sustainable revenues.
  - Developed Federal grant concepts and proposals that expanded revenue streams.
  - Facilitated staff, advisory, and other community-based meetings and employed appropriate group process, conflict resolution & other meeting management tools.
- 2/2005 -      Self-Employed  
2/2006      Managed Green Renovation Project  
Co-Managed all facets of a green rebuild of a single family dwelling including project management, working with subcontractors, budget forecasting, mediating conflict and managing property sale.

10/2001 - Northwest Regional Educational Laboratory: Portland, OR  
2/2005 Director, National Mentoring Center  
Managed two federal contracts that comprised a National Training, Coaching and Resource center designed to ensure the quality, continuous improvement, and sustainability improvements of youth mentoring programs nationally.

Key Outcomes:

- Directed the development of seven regional training events and served as lead trainer & facilitator. Events attended by 150-200 nonprofit staff and leaders.
- Developed widely-referenced print and electronic resources that translated mentoring research into practice and mentoring practice into research.
- Developed structured protocols for performance improvement coaching and consulting services to nonprofit organizations nationwide.
- Created & evaluated a technology-based training and outreach including a peer-to-peer learning community of 1,200 professionals.
- Directed a large-scale resource library of research and practice tools that supported the domain of youth interventions and youth mentoring.
- Contributed to labor/management partnerships in a polarized union environment.

4/1999 - ETR Associates, Santa Cruz, CA  
10/2001 Director, Clearinghouse Services Department  
Managed the National Service Resource Center, National Service Learning Clearinghouse, EpiCenter Effective Practices Project, SeniorCorps Technology Project, and the Tobacco Education Clearinghouse of California collectively serving over 4,000 agencies nationwide.

Key Outcomes:

- Doubled department revenues to \$4.5 million in two years and significantly expanded capacity to support National Service Programs.
- Leveraged strong donor agency relationships to secure discretionary and categorical funding to support program activities.
- Supervised the development of tobacco control education resources & oversaw a product distribution system that generated over \$1 million of sales annually.
- Supervised three project managers and a supporting staff of 25-30.
- Facilitated advisory meetings, national meetings and employed appropriate group process, conflict resolution and other meeting management tools.
- Employed library science and information management practices in the development of three resource libraries for health and social service programs.

9/1997 - San Diego State University, San Diego, CA  
5/1999 Lecturer, Adjunct Faculty  
Taught undergraduate courses on the use of new media tools in the production of health education and instructional materials.

1/1998 - South Coast Regional Tobacco Control Program San Diego, CA  
4/1999 Director.  
Managed a State-funded regional tobacco control project serving the San Diego- Orange County Region. Created social marketing campaigns, managed interagency collaborations, developed local policies and provided direct service interventions. Served on state work and planning groups, and served as proposal reviewer.

Key Outcomes:

- Convened a regional policy summit resulting in the development of a Regional Strategic Plan to tobacco control for cultural communities.
- Assumed leadership of a distressed program following fiscal and program mismanagement. Managed fact-finding investigation and successfully re-negotiated budget and program deliverables with client.
- Rebuilt fractured strategic partnerships and facilitated the reorganization of a countywide multicultural policy-planning advisory board.
- Directed the administration of a community grant-making process including proposal solicitation, peer-review, grant awards and grant oversight.

1/1993 - San Diego State University Foundation, San Diego, CA  
1/1998 Project Co-Director, College Health 2000  
Managed public and private contracts including two federal cooperative agreements creating regional/state-level HIV Prevention programs and coalitions for colleges and universities.

Key Outcomes:

- Negotiated public/private partnerships with Epitepe, Inc., Smith Kline Beecham Consumer Healthcare, Collegiate Health Care and the Centers for Disease Control.
- Convened a Statewide policy summit with proceedings published as a theme issue of a peer reviewed academic journal. Worked with research staff on the implementation of quantitative and qualitative survey research related to youth risk behaviors and college health.
- Served as a content expert and facilitator on state and national advisory committees.

7/1990 - Orange County Health Care Agency, Santa Ana, CA  
7/1992 Program Supervisor, Tobacco Use Prevention Program  
Planned, developed and implemented policy, education and training programs including overseeing a major tobacco-related social marketing media subcontract. Managed community coalitions, advisory groups and interagency collaborations. Successfully worked to change local and state policies related to tobacco control.

## **Community Service**

- Resolutions Northwest, Current Board Chair and Past Treasurer
- Social Venture Partners Portland, Partner, Current

## **Professional Publications, Presentations & Training Workshops**

### **Publications**

George, L, Fulop, M., & Wickham, L. (In-Press) Applying the Ten Essential Services of Public Health to Environmental Health Services. *Journal of Environmental Health*.

Fulop, M. Summers, C, & O'Neil, M (2003) The Potential of telementoring to enhance preservice education in the health disciplines. *The Health Education Monograph Series*, 20(1), 41-46.

Fulop, M. (1998). Evaluation of practicum in rehabilitation counseling (ARP 744): A distance learning course. Unpublished Manuscript, San Diego State University, CA.

Fulop, M., Loop-Bartick, K., & Rossett, A. (1997) Using the World Wide Web to conduct a needs assessment. *Performance Improvement*, 36(6), 22-27.

Wechsler, H., Fulop, M., Padilla, A., & Patrick, K. (1997). Binge drinking among college students: A comparison of California with other states. *American Journal of College Health*, 45(6), 289-93

Patrick, K., Fulop, M., Lovato, C., Wienstien, H., & Burns, D. (1997). Principles for assuring the health of college students: A California perspective, *American Journal of College Health*, 45(6), 289-93

Patrick, K., Covin, J, Fulop, M., Lovato, C. (1997). Health risk behaviors among California college students, *American Journal of College Health*, 45(6),289-93

Fulop, M., & Varzandeh N. (1996). The role of computer-based resources in health promotion and preventive medicine: Potential applications, future directions and implications for college health, *American Journal of College Health*, 45(1), 11-17.